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WISCONSIN

FEDERAL MILK ORDER BULLETIN

for the
Milwaukee, Northeastern
and Madison Marketing Areas
C. T. McCleery - Market Administrator

APRIL 1963

**MILWAUKEE AREA MILK ORDER
AMENDED, EFFECTIVE MAY 1, 1963**

The U.S. Department of Agriculture in an order issued on April 4, 1963, amended certain provisions of Federal Order No. 39. Principal changes which become effective on May 1 are:

1. Will permit milk to be diverted from one pool plant to another and still be deemed to have been received at the plant from which it was diverted. Currently milk is considered to be "producer milk" at the plant physically receiving it.

2. Will increase the size limit from 1 to 6 gallons, for "fluid milk products" which may be received from plants regulated by other orders and be allocated to Class I under the Milwaukee order. Such products must be disposed of as Class I in the same package, just as received.

**INCOME PER FARM AT RECORD LEVELS
IN MOST AREAS**

Net income per farm reached a record high of \$3,500 in 1962, 4 percent above the preceding year, according to recent U.S. Department of Agriculture estimates. A 1 percent rise in total net income of United States farm operators was divided among 3 percent fewer farms as the number of farm operators declined in all states during 1962.

Areas that failed to show gains in net farm income included some southeastern states where declines ranged from 2 to 7 percent and in the Central Plains where receipts from wheat marketings were below year-ago levels. The largest increases were in the Northern Plains where ample rainfall broke the drought and brought sharply higher crop yields (continued to page 8)

— DATA IN BRIEF - FOR THE MAN IN A HURRY —

<u>MARCH 1963</u>	<u>Milwaukee Order No. 39</u>		<u>Northeastern Wis. Order No. 45</u>		<u>Madison Order No. 51</u>	
Class I Price & Differential	\$3.54	7.0¢	\$3.40	7.2¢	\$3.54	7.0¢
Class II Price & Differential	\$3.09	6.7¢	\$3.09	6.7¢	\$3.09	6.7¢
Producer Price & Dif'l: Base	\$3.516	6.9¢	\$3.29	7.0¢	\$3.49	6.9¢
Excess	\$3.130	6.9¢	\$3.09	7.0¢	\$3.09	6.9¢
Pounds of Producer Milk	70,142,322		40,184,795		20,651,831	
Percentage in Class I	82.4%		53.5%		73.3%	
<u>APRIL 1963</u>						
Class I Price & Differential	\$3.53	7.0¢	\$3.41	7.2¢	\$3.53	7.0¢

UNIFORM PRICES AND COMPUTATION

PRODUCER PRICES FOR MARCH 1963

Milwaukee Wisconsin Marketing Area
Federal Order No. 39

Minimum prices per hundredweight to be paid on or before the 15th of each month to producers for 3.5% milk, f.o.b. plant. These prices are subject to a butterfat differential per point over and under 3.5% and to a deduction of 2 cents per hundredweight for marketing service for nonmembers. In the case of members of approved cooperatives, these prices are subject to the deductions authorized by the associations.

The prices listed below do not include any premium payments which may be paid by handlers and which may bring actual payments in excess of minimum requirements.

Name of Handler	Base Price	Excess Price	B.F. Dif'l
Blochowiak Dairy	\$3.49	\$3.09	6.9¢
The Borden Co.	3.48	3.09	6.9
Cedarburg Dairy, Inc.	3.54	3.13	7.0
Christiansen's Dairy	3.39	-	7.0
Fairmont Foods Co.	3.53	3.09	7.0
Gehl Guernsey Farms	3.46	3.09	6.9
Golden Guernsey Dairy	3.51	3.09	6.9
Harmony Dairy Products	3.51	3.09	6.9
Hawthorn-Melody Farms	3.54	3.14	6.9
Healthway Dairy, Inc.	3.54	3.42	7.0
Home Dairy	3.52	3.52	7.0
Keystone Farms	3.35	-	6.9
Krueger Dairy	3.54	3.32	7.0
Landgren's, Inc.	3.59	3.28	7.0
McFarlands' Farm Dairy	3.43	3.09	7.0
Milk Producers Coop.	3.56	3.09	6.9
Mullen's Dairy	3.53	3.51	7.0
Progressive Dairy Prod.	3.57	3.09	6.9
Pure Milk Association	3.57	3.26	7.0
Roets Home Dairy	3.52	3.50	7.0
Schroeder Dairy	3.54	3.34	7.0
Sealtest Foods	3.51	3.09	6.9
Standard Dairy	3.54	3.09	6.9
Vande Kolk Dairy	3.50	3.45	7.0
Warren Dairy	3.63	3.58	7.0
Wayside Dairy	3.54	3.41	7.0
West Side Dairy, Inc.	3.63	3.40	7.0

WEIGHTED AVERAGES \$3.516 \$3.130 6.9¢

Weighted Average of Base and
Excess Prices for Information: \$3.464

MARCH 1963

Producer Milk in Class I

Producer Milk in Class II

Total Milk and Value Before Adjustments

Adjustments for Value of:

Overage Deducted from Classes I & II

Beginning Inventory Reclassification

Other Source Milk Deducted from Class I

Butterfat More or Less than 3.5 Percent

Plant Location Differentials

Half of Producer-Equalization Fund

Aggregate Value

Excess Milk and Value

Value for Base Milk

Reserve to Producer-Equalization Fund

Base Price to Producers for 3.5% Milk

MANUFACTURING PRICES AND

Year and Month	92 Score Butter Chicago	Cheddar Cheese Wis.	Spray Dry Skim	Basic Formula Price	Handler B'fat Dif'l C.I.* C.II
1962	cents	cents	cents	dol.	cents
June	57.94	33.00	14.13	3.01	7.0 6.7
July	57.96	33.00	14.16	3.03	7.0 6.7
Aug.	57.97	33.00	14.14	3.04	7.0 6.7
Sep.	58.28	33.31	14.05	3.06	7.0 6.7
Oct.	57.96	34.00	14.14	3.07	7.0 6.7
Nov.	57.99	34.50	14.16	3.10	7.0 6.7
Dec.	57.98	34.50	14.15	3.11	7.0 6.7
1963					
Jan.	57.97	34.56	14.15	3.10	7.0 6.7
Feb.	57.94	34.31	14.17	3.10	7.0 6.7
Mar.	57.97	33.79	14.19	3.10	7.0 6.7
Apr.					
May					
June					

* Exception, Order No. 45 Class I Differential is 7.2¢.

OTHER PRICE DATA

OF UNIFORM PRICES

Northeastern Wisconsin Marketing Area Federal Order No. 45				Madison Wisconsin Marketing Area Federal Order No. 51			
Pounds of Milk	Average B'fat Test	Price at Test	VALUE	Pounds of Milk	Average B'fat Test	Price at Test	VALUE
21, 481, 292	3.579826	\$3.458677	\$742, 968. 61	15, 136, 274	3.482323	\$3.496990	\$529, 313. 97
18, 703, 503	3.743176	3.252928	608, 411. 45	5, 515, 557	4.169443	3.538527	195, 169. 46
40, 184, 795			\$1, 351, 380. 06	20, 651, 831			\$724, 483. 43
			1, 044. 93				2, 171. 75
			32. 23				-
			-				-
			-43, 842. 52				-23, 631. 07
			-316. 08				5, 716. 11
			15, 980. 71				8, 207. 71
			\$1, 324, 279. 33				\$716, 947. 93
6, 610, 020		\$3. 09	-204, 249. 62	3, 048, 632		\$3. 09	-94, 202. 73
33, 574, 775		\$3.335926	\$1, 120, 029. 71	17, 603, 199		\$3.537682	\$622, 745. 20
		.045926	-15, 419. 55			.047682	-8, 393. 55
		\$3.29*	\$1, 104, 610. 16			\$3.49*	\$614, 351. 65

* Subject to location differentials

FEDERAL ORDER PRICES FOR WISCONSIN AREAS - NO. 39, NO. 45, NO. 51

Class I Price Differentials			Supply-Demand Adjustments			Class I Prices			Uniform Prices to Producers* and Producer Butterfat Differentials					
No.39	No.45	No.51	No.39	No.45	No.51	No.39	No.45	No.51	Milwaukee	Northeast	Madison			
cents			cents			dollars			dol. cents		dol. cents		dol. cents	
68	54	68	-24	-04	-24	3.45	3.51	3.45	3.36	6.9	3.28	7.0	3.27	6.9
88	74	88	-24	-08	-24	3.65	3.67	3.65	3.54	6.9	3.46	7.0	3.44	6.9
108	94	108	-24	-08	-24	3.87	3.89	3.87	3.76	7.0	3.66	7.1	3.66	6.9
108	94	108	-24	-12	-24	3.88	3.86	3.88	3.76	6.9	3.58	7.0	3.73	6.9
108	94	108	-24	-10	-24	3.90	3.90	3.90	3.80	6.9	3.58	7.1	3.72	6.9
108	94	108	-24	-16	-24	3.91	3.85	3.91	3.81	7.0	3.57	7.0	3.72	6.9
88	74	88	-24	-14	-24	3.74	3.70	3.74	3.64	6.9	3.42	7.0	3.56	6.9
88	74	88	-24	-20	-24	3.75	3.65	3.75	3.64	6.9	3.38	7.0	3.57	6.9
88	74	88	-24	-18	-24	3.74	3.66	3.74	3.63	6.9	3.40	7.0	3.58	6.9
68	54	68	-24	-24	-24	3.54	3.40	3.54	3.46	6.9	3.25	7.0	3.43	6.9
68	54	68	-24	-22	-24	3.53	3.41	3.53						
68	54	68	-24	-24	-24									
68	54	68												

* Weighted averages are shown for Milwaukee and all markets when base and excess prices are in effect.

UTILIZATION AND CLASS

FEDERAL ORDER

— MILWAUKEE MARKET NO. 39 —

ITEM	March 1963		February 1963		March 1962	
	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
CLASS I MILK						
Packaged Products:						
Fluid Milk	46,355	3.5	42,357	3.5	42,273	3.5
Flavored Milk	1,736	3.5	1,620	3.6	1,453	3.5
2% Skim Milk, Solids Added	3,222	2.1	2,865	2.1	2,401	2.1
" " " , Plain	1,190	2.2	1,061	2.2	912	2.2
Skim Milk, Solids Added	1,835	.4	1,644	.3	1,693	.3
Plain Skim	1,012	.7	940	.8	906	.7
Buttermilk	480	1.0	410	1.0	440	.9
Flavored Milk Drink	190	.6	180	.6	245	.7
Half & Half	976	12.5	896	12.5	934	12.4
Light Cream	52	18.8	49	18.9	63	18.8
Whipping Cream	206	33.2	194	33.2	220	32.9
Cultured Cream	189	18.7	175	18.6	155	18.8
Subtotal	57,443	3.5	52,391	3.6	51,695	3.6
Bulk Sales to Nonhandlers	498	3.7	289	3.7	330	4.3
Unaccounted for Milk	142	12.5	54	9.7	21	3.5
Total Utilized in Class I	58,083	3.6	52,734	3.6	52,046	3.6
Nonpool Receipts*	-295	3.8	-135	4.7	-	-
CLASS I - PRODUCER MILK	57,788	3.6	52,599	3.6	52,046	3.6
CLASS II MILK						
Bakeries et al	104	13.9	104	12.4	96	11.8
Cottage Cheese	4,338	.9	3,314	.9	4,123	.9
Cheese	2,450	3.8	2,210	3.7	1,315	3.7
Butter	2,130	7.2	2,269	7.2	1,928	8.0
Evap., Cond., & Pwd.	1,599	5.0	1,512	4.6	3,159	3.5
Ice Cream & Mixes	1,710	13.3	1,723	11.4	1,293	17.1
Livestock Feed	97		85		81	
Dumped Products	34		4		-	
Skim Equiv. Fort. Prod.	1,101		1,012		-	
Ending Inventory	5,400	4.0	5,057	4.0	3,121	4.1
Shrinkage	972	3.1	1,007	2.3	1,133	1.7
Total Utilized in Class II	19,935	4.3	18,297	4.3	16,249	4.5
Nonpool Receipts*	-7,581	3.6	-7,401	3.5	-5,094	4.1
CLASS II - PRODUCER MILK	12,354	4.7	10,896	4.8	11,155	4.7
TOTAL PRODUCER RECEIPTS	70,142	3.8	63,495	3.8	63,201	3.8

NOTE: For comparison only, statistics for 1962 are shown here reclassified in accordance with the amended order provisions effective May 1, 1962 for Order 45 and June 1, 1962 for Order 39.

CLASSIFICATION OF MILK

ORDERS 39, 45, 51

— NORTHEASTERN MARKET NO. 45 —						— MADISON MARKET NO. 51 —					
March 1963		February 1963		March 1962		March 1963		February 1963		March 1962	
Thousand	%	Thousand	%	Thousand	%	Thousand	%	Thousand	%	Thousand	%
Pounds	B'fat	Pounds	B'fat	Pounds	B'fat	Pounds	B'fat	Pounds	B'fat	Pounds	B'fat
17,778	3.5	16,481	3.4	20,088	3.5	10,553	3.5	9,818	3.5		
1,098	3.6	1,036	3.5	1,430	3.5	754	3.8	696	3.8		
221	2.1	139	2.1	207	2.1	2,143	2.1	1,787	2.1		
228	1.8	199	1.8	221	1.8	-	-	-	-		
723	.6	670	.6	837	1.1	642	.7	581	.7		
432	.4	392	.4	474	.6	70	.3	62	.3		
207	.8	182	.8	283	.9	165	1.5	132	1.6		
68	.8	60	.9	74	.9	6	2.9	2	2.2		
338	13.0	315	12.8	419	12.9	309	12.1	275	12.1		
9	22.3	9	22.3	13	22.5	5	23.4	5	22.5		
83	34.1	78	34.2	104	34.6	57	33.9	51	34.0		
44	18.7	53	18.6	67	18.4	38	21.0	34	21.7		
21,229	3.6	19,614	3.6	24,217	3.6	14,742	3.5	13,443	3.5		
231	3.5	144	3.6	86	3.6	982	3.7	742	3.9		
47	12.3	57	16.9	45	9.1	105	3.8	77	2.7		
21,507	3.6	19,815	3.6	24,348	3.6	15,829	3.5	14,262	3.5		
-26	1.1	-5	3.3	-201	3.6	-693	3.7	-636	3.7		
21,481	3.6	19,810	3.6	24,147	3.5	15,136	3.5	13,626	3.5		
-	-	-	-	-	-	4	38.9	4	31.4		
2,268	1.0	1,904	1.0	3,215	1.1	1,175	1.3	959	1.3		
13,451	3.6	11,674	3.6	11,150	3.7	1,358	3.0	1,637	3.0		
1,109	38.8	897	37.8	1,187	37.8	395	35.3	348	34.5		
10,635	.3	9,388	.7	10,684	.2	2,040		1,725			
928	8.0	777	7.8	1,725	7.3	655	9.0	490	10.1		
90		54		124		55		56			
15		56		20		1		-			
338		308		409		712		444			
2,690	4.5	2,559	4.4	1,911	4.9	1,559	3.9	1,292	4.1		
474	3.4	330	6.6	378	5.5	299	1.5	289	1.7		
31,998	3.7	27,947	3.8	30,803	3.8	8,253	3.9	7,244	4.0		
-13,294	3.6	-11,198	3.7	-13,430	3.6	-2,737	3.3	-2,221	3.6		
18,704	3.7	16,749	3.8	17,373	3.9	5,516	4.2	5,023	4.2		
40,185	3.7	36,559	3.7	41,520	3.7	20,652	3.7	18,649	3.7		

Order
Effective
June 1, 1962

* Includes, whenever applicable, receipts of other source milk, beginning inventory, and overage, all as allocated to classes, and discrepancies between reported interhandler transfers.

CLASS I AND RECEIPTS BY MONTHS

POUNDS OF PRODUCER MILK IN CLASS I, ITS PERCENTAGE TO TOTAL PRODUCER MILK WITH TOTALS FOR PRODUCER MILK AND FOR OTHER SOURCE MILK BY WISCONSIN MARKETS

Year and Month	MILWAUKEE, No. 39				NORTHEASTERN, No. 45				MADISON, No. 51			
	CLASS I		From Pro-ducers	Other Source Milk	CLASS I		From Pro-ducers	Other Source Milk	CLASS I		From Pro-ducers	Other Source Milk
	Mil. #	%	Mil. #		Mil. #	%	Mil. #		Mil. #	%	Mil. #	
<u>1962</u>												
June	51.9	78.7	66.0	3.0	21.3	54.6	39.8	16.5	11.3	61.1	18.5	1.9
July	50.4	81.6	61.8	3.5	22.9	66.4	34.4	15.0	11.6	68.4	17.0	2.0
Aug.	52.6	85.3	61.7	3.7	24.2	72.3	33.4	13.2	12.1	74.1	16.4	2.0
Sep.	53.5	84.6	63.3	3.0	22.7	65.7	34.5	10.9	13.4	80.0	16.7	2.1
Oct.	58.4	86.5	67.5	2.8	24.4	63.5	38.5	10.3	14.3	77.8	18.3	2.0
Nov.	56.8	87.6	64.8	2.5	23.5	63.1	37.2	9.2	13.5	75.3	18.0	1.9
Dec.	56.8	82.9	68.5	2.7	22.8	55.0	41.5	9.7	13.6	71.8	19.0	2.0
<u>1963</u>												
Jan.	58.1	83.8	69.4	2.6	21.5	53.6	40.0	9.2	14.4	73.4	19.6	2.0
Feb.	52.6	82.8	63.5	2.6	19.8	54.2	36.6	8.7	13.6	73.1	18.6	1.6
Mar.	57.8	82.4	70.1	2.8	21.5	53.5	40.2	10.7	15.1	73.3	20.7	2.1
Apr.												
May												
June												

FARM NUMBERS AND DELIVERIES

NUMBER OF FARMS AND AVERAGE DAILY DELIVERIES PER FARM BY WISCONSIN MARKETS

Year and Month	MILWAUKEE				NORTHEASTERN				MADISON			
	Number of Farms		Avg. Daily Per Farm		Number of Farms		Avg. Daily Per Farm		Number of Farms		Avg. Daily Per Farm	
	'62	'63	'62	'63	'62	'63	'62	'63	'62	'63	'62	'63
Jan.	2174	2274	943	984	1389	1374	897	940	615		1028	
Feb.	2173	2263	954	1004	1402	1371	930	952	651		1023	
Mar.	2161	2256	954	1007	1427	1360	939	959	650		1025	
Apr.	2132		960		1421		952					
May	2095		993		1387		970					
June	2352		944		1398		949		613		1005	
July	2348		854		1408		788		622		884	
Aug.	2342		852		1433		753		624		847	
Sep.	2327		912		1451		793		618		901	
Oct.	2322		946		1471		844		621		951	
Nov.	2321		938		1450		856		621		965	
Dec.	2315		961		1477		905		618		991	
Avg.	2255		931		1426		881		620		935	

COMPARATIVE STATISTICS

SELECTED DATA COMPARISONS, WISCONSIN MARKETS

	Order No. 39			Order No. 45			Order No. 51		
	March		Com- parison	March		Com- parison	March		Com- parison
	'63	'62		'63	'62		'63	'62	
Average Daily:									
Producer Milk, thous. lbs.	2,263	2,039	+11.0%	1,296	1,339	-3.2%	666		
Other Receipts " "	91	26		347	356		111		
Class I Items " "	1,874	1,679	+11.2%	693	792	-12.5%	511		
Class II Items " "	643	524	+12.3%	603	547	+10.2%	266		
Deliveries per Farm, lbs.	1007	954	+10.6%	959	939	+2.1%	1025		
Number of Farms	2,256	2,161	+95	1,360	1,427	-67	650		
Avg. Test of Prod. Milk, %	3.76	3.77		3.66	3.71		3.67		Order
Number of Handlers:									Effective
Pool Plants	27	12	+15	63	70	-7	23		June 1, 1962
Other Handlers	3	1	+2	8	6	+2	8		
Producer Milk in Class I, %	82.4	82.3		53.5	59.1		73.3		
Shrinkage to Total Receipts:									
Product Pounds, %	1.43	1.80		1.02	.80		1.58		
Butterfat Pounds, %	1.63	.81		1.20	1.31		.89		

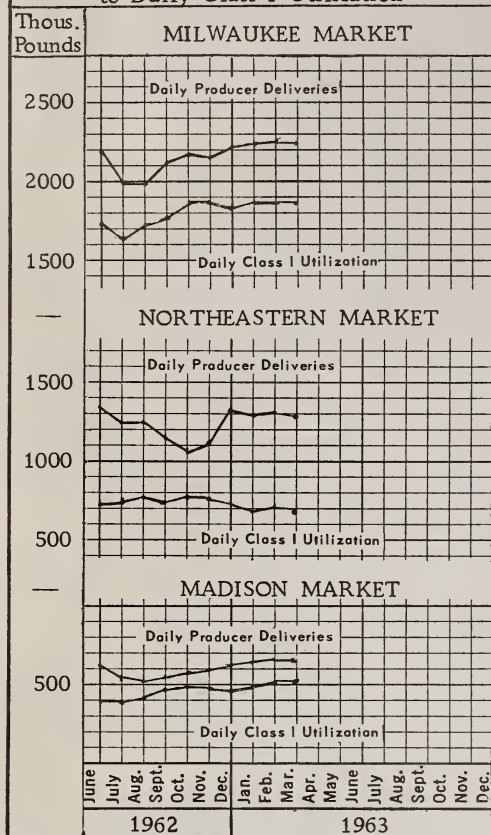
NEARBY FEDERAL ORDER DATA

PRODUCER MILK, TOTAL AND CLASS I, AND RELATED PRICES - MARCH 1963

Market	Producer Milk	Class I Milk	Class I Price 3.5% Milk	Producer Price 3.5% Milk
	thous. lbs.	thous. lbs.	\$ per cwt.	\$ per cwt.
Chicago, No. 30	538,361	201,441	3.56	3.35
Duluth-Superior, No. 69	14,021	7,683	3.85	3.40
Madison, No. 51	20,652	15,136	3.54	3.43
Mich. Upper Peninsula, No. 44	10,763	7,498	3.61	3.545
Milwaukee, No. 39	70,142	57,788	3.54	3.464
Minneapolis-St. Paul, No. 68	101,424	60,064	3.77	3.531
Northeastern Wisconsin, No. 45	40,185	21,481	3.40	3.25
Quad Cities-Dubuque, No. 63	24,253	14,648	3.76	3.50
Rock River Valley, No. 38	11,287	9,049	3.58	3.49
Southern Michigan, No. 40	307,964	182,476	3.87	3.43

NOTE: The producer price shown for Michigan Upper Peninsula and Milwaukee is, in each case, the weighted average of minimum pay prices for pool plants, including zone or location differentials. Announced prices for basic zones are quoted in other instances. During base pay periods weighted averages are shown for base and excess prices.

Comparison of Daily Producer Deliveries to Daily Class I Utilization



WISCONSIN

FEDERAL MILK ORDER BULLETIN

Published Monthly By
Federal Milk Market Administrator
4920 West Burleigh Street
Milwaukee 10, Wisconsin
for the
Milwaukee, Northeastern
and Madison Marketing Areas

This bulletin is primarily to provide producers who are not members of cooperative associations with market information in accordance with § 1039.74 of the Milwaukee Wisconsin marketing order, § 1045.75 of the Northeastern Wisconsin marketing order, and § 1051.77 of the Madison Wisconsin marketing order.

Farm Income, Continued from page 1

and incomes.

Farm Income for Selected States & U.S. by Year

	1958	1959	1960	1961	1962
Ill.	\$4,056	\$3,187	\$3,516	\$4,950	\$5,185
Ind.	2,736	2,188	2,702	3,648	3,820
Iowa	4,742	3,357	4,134	4,568	4,561
Mich.	2,158	1,892	2,225	2,446	2,541
Wis.	2,925	2,486	2,794	3,215	3,252
U.S.	2,767	2,364	2,963	3,360	3,498

In the two Corn Belt states-Illinois and Iowa-greater receipts from marketings of cattle and calves, hogs and corn, reflecting higher prices for these products, boosted receipts above levels of the year before. In Indiana, farmers' marketings of corn and hogs declined but higher income was received from the sale of cattle and soybeans. Moreover, Government payments to farmers from the feed grain and wheat programs in these states were moderately higher.

In the dairy states of Michigan and Wisconsin net income per farm was also boosted by the sale of cattle and hogs. Lower receipts from dairy products, however, largely offset this gain in Wisconsin. While Government payments were much smaller in the dairy areas than in the feed grain areas, they were sharply above a year earlier, thus contributing to the higher income.

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ANSWER FOUND FOR FARMER'S ACHING BACK

The trouble is, designers of farm tractors don't have to ride them. If they did, perhaps seats would be more "sitable," the American Medical Association has suggested. For real comfort and elimination of lower back pain, farmers should have their tractor seats tailored to fit, so to speak.

"Our sympathy goes to the hard-working farmer who suffers troublesome back pains and at times, must ride a jarring tractor from daylight to dark," the AMA bemoaned. Farmers' wives won a few tears also. "If any group had a right to complain of aching backs, the women on the farms and ranches should be given first priority."

However, treatment was suggested to alleviate all those tired, aching backs -- exercise!